

November 21, 2022

R. H. (Dick) Auchinleck
Telus Board of Directors
963 Beach Drive
Victoria, BC V8S 2N2

Via Courier

Dear Mr. Auchinleck:

This letter is in regard to negotiations that have been taking place between Telus and USW Local 1944, since October 26, 2021. The current collective agreement expired on December 31, 2021.

As you know, Telus is a very profitable company and has been doing phenomenally well, even during the pandemic. Telus has consistently enjoyed record-breaking profits quarter over quarter in 2022 and all indications point to continued success. CEO Darren Entwistle has frequently noted that profits were made through the hard work of our members across the country, including in a recent email dated November 4:

“Building on the success of the first half of 2022, we have, once again, achieved strong operational and financial [results](#) in the third quarter. This industry-leading performance is thanks to your incredible commitment to excellence and unwavering perseverance, day-in and day-out.

I remain grateful to each of you for your ongoing passion and dedication to delivering outstanding results.”

Given this success and the continued efforts of our members, there can be no valid reason for Telus to fail to reach a fair agreement that reflects this success.

Telus negotiators have told us they do not have the mandate to bargain on certain proposals that are meaningful to our members. We are urging the Board to direct Mr. Entwistle to give his team such a mandate.

We are now entering a phase of government-mandated conciliation. This could result in job action but can be avoided if we reach a fair and equitable agreement. Across Canada, the USW represents 225,000 working people, some of whom are Telus customers and others who will be engaged in our members’ success at the bargaining table.

A large company like Telus relies on long-term stability. A fair collective agreement, which our members would want to ratify, can help provide that.

We await your action.

United Steel, Paper and Forestry, Rubber, Manufacturing, Energy, Allied Industrial and Service Workers International Union
Syndicat international des travailleurs unis de la métallurgie, du papier et de la foresterie, du caoutchouc,
de la fabrication, de l’énergie, des services et industries connexes

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On behalf of the bargaining committee and the nearly 7000 members we represent at Telus, we ask you to take all of the above into consideration. Should you require any clarification, more information or wish to discuss this matter, please contact USW Local 1944 President Donna Hokiro and USW National Director Marty Warren.

Sincerely,



Donna Hokiro
President
USW Local 1944



Marty Warren
National Director
United Steelworkers Union



DH/MW/slq

c.c.: Scott Lunny – USW District 3 Director (Western and Northern Canada)
Dominic Lemieux – USW District 5 Director (Québec)
Myles Sullivan – USW District 6 Director (Ontario and Eastern Canada)